

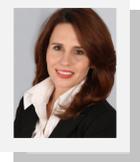


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The New CFPB Regulations & an Overview of the New Mortgage Disclosure Forms

Presented by a member of the University staff and a local Mortgage Broker/ Loan Officer, this session will review the changes in lending related to the CFPB regulations as well as provide an overview of the new disclosure forms that will take effect in August of 2015 and what you need to know.

Pass Through Attorney Review with Flying Colors

Presented by a member of the University staff and a local attorney, this session will address several key issues that as Realtors® you should be aware of to ensure that when your transaction gets to attorney review, there are no surprises. Topics to be covered include, but are not limited to, issues surrounding estates, Power of Attorney and subdivided properties.

Avoiding Fraud in the Digital Documentation Age

In this session, you will be presented with several real life scenarios that illustrate the importance of following best practices to minimize the possibility of fraud and falsification of documents in a transaction. A list of red flags in a transaction to look for as well as suggested probing questions that you can ask of your clients will be provided.

Talking to Your Customers About Title Insurance

When the new mortgage disclosure forms take effect, the line for owner title insurance will have the word “(optional)” next to it. During this session, we will review some information and facts that you can share with your clients to address the questions they may have about the value of an owner’s title insurance policy as well as help answer any questions you may have about exactly what it is that we do. We will also provide tips on how to ensure a smooth closing transaction.

Register for an In-Office Presentation

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